

Profit and Loss

PEM Pickleball Club

Date Range 1: Oct 01, 2019 to Jan 31, 2020

Date Range 2: Oct 01, 2018 to Jan 31, 2019

ACCOUNTS	Oct 01, 2019 to Jan 31, 2020	Oct 01, 2018 to Jan 31, 2019	Change	
Income				
Club - Dues PEM	\$8,375.00	\$7,406.00	\$969.00	13.08%
Club - Guest Passes	\$140.00	\$190.00	-\$50.00	-26.32%
Club - Intercommunity Fees	\$270.00	\$870.00	-\$600.00	-68.97%
Club - Shirt Sales	\$45.00	\$165.00	-\$120.00	-72.73%
Club - Individual Contributions	\$20.00	\$0.00	\$20.00	0.00%
In-House Tournaments Entry Fees	\$0.00	\$910.00	-\$910.00	-100.00%
Investments - Interest	\$8.20	\$7.16	\$1.04	14.53%
KKT - Clinic Fees	\$4,350.00	\$0.00	\$4,350.00	0.00%
KKT - Vendor Fees/Sponsors	\$750.00	\$0.00	\$750.00	0.00%
KKT Entry Fees	\$28,902.97	\$33,996.00	-\$5,093.03	-14.98%
Total Income	\$42,861.17	\$43,544.16	-\$682.99	-1.57%
Cost of Goods Sold				
KKT - Shirts	\$6,975.00	\$0.00	\$6,975.00	0.00%
Total Cost of Goods Sold	\$6,975.00	\$0.00	\$6,975.00	0.00%

Gross Profit	\$35,886.17	\$43,544.16	-\$7,657.99	-17.59%
As a percentage of Total Income	83.73%	100.00%		
Operating Expenses				
Club - Contract Services	\$190.12	\$281.00	-\$90.88	-32.34%
Club - Court Supplies	\$1,358.33	\$698.15	\$660.18	94.56%
Club - Donations	\$350.00	\$200.00	\$150.00	75.00%
Club - Office Supplies	\$728.32	\$319.95	\$408.37	127.64%
Club - Pickleballs	\$625.00	\$1,918.36	-\$1,293.36	-67.42%
Club - Repairs & Maintenance	\$556.07	\$5,308.00	-\$4,751.93	-89.52%
Club - Tournament Admin	\$0.00	\$82.17	-\$82.17	-100.00%
Club - Training Supplies	\$95.80	\$312.24	-\$216.44	-69.32%
In-House - Admin	\$72.01	\$0.00	\$72.01	0.00%
In-House - Contract Services	\$20.00	\$0.00	\$20.00	0.00%
In-House - Medals	\$527.58	\$168.00	\$359.58	214.04%
In-House - Office Supplies	\$54.70	\$0.00	\$54.70	0.00%
In-House - Players Snacks	\$0.00	\$25.94	-\$25.94	-100.00%
KKT - Admin	\$375.74	\$0.00	\$375.74	0.00%
KKT - Arm Bands	\$273.60	\$273.60	\$0.00	0.00%
KKT - Banners/Flags	\$617.62	\$973.50	-\$355.88	-36.56%
KKT - Court Supplies	\$1,762.53	\$450.09	\$1,312.44	291.60%
KKT - Medals	\$1,586.49	\$3,305.64	-\$1,719.15	-52.01%
KKT - Office Supplies	\$37.71	\$0.00	\$37.71	0.00%
KKT - PBT Fee	\$100.00	\$22.00	\$78.00	354.55%
KKT - Pay Pal Fees	\$0.00	\$1,191.54	-\$1,191.54	-100.00%
KKT - Referees/Line Judges	\$267.03	\$0.00	\$267.03	0.00%

Operating Expenses				
KKT - USAPA Sanction fee	\$0.00	\$75.00	-\$75.00	-100.00%
KKT - Visors	\$1,100.00	\$0.00	\$1,100.00	0.00%
KKT - Volunteers	\$64.10	\$0.00	\$64.10	0.00%
Total Operating Expenses	\$10,762.75	\$15,605.18	-\$4,842.43	-31.03%
Net Profit				
As a percentage of Total Income	\$25,123.42 58.62%	\$27,938.98 64.16%	-\$2,815.56	-10.08%